

2016 Weavers Way Farms, By the Numbers

Farms	2 (Henry Got Crops at Saul High School and Mort Brooks at Awbury Arboretum)
Acres in Production	2.8 (actual growing bed space)
Staff	3 full-time year-round farmers, 3 full-time eight-month field assistants, 2 part-time eight-month field hands, 1 part-time year-round record keeper.
Labor Hours	13,077 (11,148 staff plus 2,259 volunteer) 2015: 13,640 total hours (11,340 staff plus 2,300 volunteer) 2014: 12,903 total hours (9,267 staff plus 3,636 volunteer)
Harvest by Weight	55,689 lbs. (27.9 tons) 2015: 52,162 lbs. (26 tons) 2014: 39,821 lbs. (20 tons)
Produce Items Grown	65 annual crops , 30-40 perennial herb, flower and fruit crops \$ 166,787
Total Produce Sales	2015: \$158,282 2014: \$132,756



Outlets as Percent of Total Produce Sales

Henry Got Crops CSA	43%
Farmers markets	33% (Saul 6%, Headhouse 27%)
Co-op stores	22%
Wholesale	2%

Top 12 Produce Items by Sales

1. Tomatoes, all combined	\$33,791
2. Cooking Greens, all*	\$31,799
3. Salad Greens, all**	\$29,833
4. Carrots	\$9,914
5. Eggplant	\$6,190
6. Peppers, sweet	\$5,691
7. Lettuce, heads	\$5,411
8. Turnips, all combined	\$5,174
9. Radishes, all combined	\$4,066
10. Broccoli	\$3,260
11. Beets	\$3,086
12. Fennel	\$2,907



***Cooking Greens:** Bok choy \$6,453, chard \$4,000, collards \$1,519, dandelions \$1,625, kale (all) \$13,173, mustard \$3,375, tat soi \$1,654

****Salad greens:** Arugula \$7,100, kale (baby) \$4,457, lettuce (mixed leaf) \$11,838, mesclun \$4,420, pea shoots \$1,136