



## **QUALIFICATIONS, EXPERIENCE, ABILITIES AND SKILLS FOR WEAVERS WAY GENERAL MANAGER**

- Experience in food retail management is required.

### **Experience in these areas is highly desirable:**

- Cooperative management.
- Marketing and merchandising in highly competitive markets.
- Operating a multi-store operation, including opening a new store.
- Natural foods industry.
- Budgeting for operations, capital, and cash.

### **Management/Supervisory:**

- Ability to build an effective management team, including working with department heads to set goals and address needs.
- Experience in hiring, training, compensation and firing.

### **Member and Community Relations:**

- Collaborate and work with a wide range of constituencies to achieve a goal.
- Communicate with the general public, media, businesses and community.
- Articulate a vision and get group members to buy into it.

### **Skills to do the job:**

- Handle multiple demands at the same time.
- Speak and write clearly.
- Strategic planning.
- Develop systems.
- Listens and can give and receive feedback without defensiveness.
- Openness to new ideas.

### **Pluses:**

- A commitment to cooperative principles and values.
- Working with a Board of Directors and Policy Governance model.